



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

March 20, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$89,839	27
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$39,113	21
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$36,755	8
Hatton, Catherine E.	Long Island Insurance Solutions	\$35,764	19
Ahlbum, Tim	Health Coverage Solutions	\$35,376	3
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$28,271	7
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$27,472	6
AmeriLife		\$22,319	23
Mednick, Scott E.	Professional Insurance Systems of Florida	\$20,892	9
Shackelford, Edward L.	The Assurance Group, Inc.	\$15,959	7
Savage, Gina	Savage Insurance Agency	\$15,720	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$14,933	11
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$11,820	1
Clark, John W.	Senior Solutions Insurance Agency	\$11,480	8
Chacon, Cesar	The Insurance Hub	\$10,392	3
Haft, Gary S.	JMH Advisors, Inc.	\$10,032	2
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,972	1
Catron, Edward A.	Catron Insurance Agency	\$9,456	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$8,364	3
Rosati, Lisa	Rosati Insurance Agency	\$8,340	3
Abadjian, Pierre	Abadjian Insurance Group	\$8,280	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,571	1
ERIN Marketing, Inc.		\$7,368	3
Easterling, Horace W.	Easterling Insurance Agency	\$6,779	2
Maisto, Stephen	Senior Health Solutions	\$6,696	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,599	2
Schwartz, Scott J.	Insurance Protection Services	\$6,120	1
Wroblewski, Robert M.	SOS Insurance Group	\$5,507	5
American Eagle Consultants, Inc.		\$5,423	2
Enns, Henry	Enns Insurance Agency	\$5,423	2
Yankin, Dianne L.	Yankin Insurance Agency	\$5,352	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$5,252	2



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### Bronze Producers (\$2,500 - \$5,000)

Hirsch, Susan J.	Hirsch Insurance Agency	\$4,845	4
Weinfeld, Shia	Weinfeld Insurance Agency	\$4,584	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$3,900	1
Caravousanos, George V.	Caravousanos Insurance Agency	\$3,768	1
Professional Group Plans, Inc.		\$3,768	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$3,764	1
Your Health Insurance Agency, Inc.		\$3,712	2
Adler, Jeffrey S.	Adler Insurance Agency	\$3,659	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,647	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,647	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,288	1
Cancio, Maria	Cancio Insurance Agency	\$3,276	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,264	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,107	1
Newman, Michelle	Newman Insurance Agency	\$3,024	1
Gress, Ronald	United Specialty Associates Corp.	\$3,012	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Finken, Mark E.	Merit Insurance Services, Inc.	\$2,784	2
Matthies, Phillip M.	Matthies Insurance Agency	\$2,580	1
Whitehead, Robert L.	Whitehead Insurance Agency	\$2,532	1



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

March 20, 2016

### Diamond Producers (\$20,000 & Above)

Ahlbum, Tim	\$23,256
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### Platinum Producers (\$15,000 - \$20,000)

### Gold Producers (\$10,000 - \$15,000)

Savage, Gina	\$12,444	Wiedersum, Bryan F.	\$11,820
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### Silver Producers (\$5,000 - \$10,000)

Sheldon, Paul CLU, CHFC	\$9,972	Schwartz, Scott J.	\$6,120
Stevens, Ray	\$9,633	Kitay, Laura A.	\$6,048
Juzwa, Michael	\$8,280	Borjas, Israel	\$5,459
Holzman, Robert	\$7,811	Ahlbum, Jon	\$5,400
Ulayyet, Fred M.	\$7,571	Gilbert, Brian	\$5,376
Sturek, Kathryn E.	\$7,528	Kleppe, Blake C.	\$5,352
Liedtke, Sabra K.	\$7,332	Yankin, Dianne L.	\$5,352
Haft, Gary S.	\$6,924	Ortiz, Walter D.	\$5,340
Ripoll, Glenn A.	\$6,744	Ahlbum, Donna M.	\$5,064
Stevens, Jason	\$6,358	Abbatiello, Vincent	\$5,004
Catron, Edward A.	\$6,336		

### Bronze Producers (\$2,500 - \$5,000)

Stevens, Sandra K.	\$4,859	Terminiello, Christine	\$3,563
Bahlkow, Valerie J.	\$4,100	Rush, Francine	\$3,396
Hatton, Catherine E.	\$4,092	Hirsch, Susan J.	\$3,335
Ottovegio, Xiomara	\$4,068	Ortez, Philip B. Jr.	\$3,288
Malooley, Michele A.	\$3,960	Benaim, Eduardo	\$3,276
Campbell, Stuart W.	\$3,948	Hilgendorf, Sydney M.	\$3,264
Clanton, Danny	\$3,900	Yancey, Jamie S.	\$3,192
Matyskiel, Robert E.	\$3,900	Iuso, Tamahra C.	\$3,191
Kahn, Peter S.	\$3,852	Lucas, Richard	\$3,108
Costanzo, Nicholas P.	\$3,827	Watson, Danielle	\$3,108
Edwards, Jackson IV	\$3,827	Zum Tobel-Benedetti, Giovanna	\$3,107
Caravousanos, George V.	\$3,768	Goodwin, Daniel J.	\$3,084
Dega, Brigett L.	\$3,768	Newman, Michelle	\$3,024
Lawrence, Kevin	\$3,768	Aery, Jennifer M.	\$3,012
Reisman, Jacob	\$3,768	Osborn, Jarrett	\$2,976
Scoggins, Edith A.	\$3,764	McKnight, Robert J.	\$2,927
Tretola, Alfred	\$3,764	Portnow, Norman I.	\$2,927
Maisto, Stephen	\$3,720	Selinger, William S.	\$2,927
Rosati, Lisa	\$3,720	Abisognio, Philip J.	\$2,844
Wheat, Douglas P.	\$3,696	Dewalt, Geri B.	\$2,844
Holdren, Charles E.	\$3,695	Jain, Priti	\$2,844
Goldenberg, Karen S.	\$3,672	Lembcke, Julia	\$2,844
Adler, Jeffrey S.	\$3,659	Patterson, Adam D.	\$2,844
Hackmeier, Jeff D.	\$3,647	Butts, David J.	\$2,676
Preuss, Diane J.	\$3,647	Ranney, Eugene	\$2,676
Easterling, Horace W.	\$3,588	Matthies, Phillip M.	\$2,580
Namm, Rachel	\$3,576	Whitehead, Robert L.	\$2,532